

# EXCEPTIONAL LEADERS INTERNATIONAL

## PARTNER

### Position Description

*Exceptional Leaders International* is a partnership of transformational experts who are former operating executives with deep expertise in finance, human capital, information technology, operations, and strategy. We leverage our expertise and passion to assist our clients in achieving transformational change during periods of growth, mergers and acquisitions, underperformance, and exit.

Our firm is expanding and seeking to engage additional Partners to meet the needs of our clients and accelerate E.L.I.'s market penetration. The **role of Partner** is essential to E.L.I. as a firm, to our brand, and to exceptional client service. The role has three key components:

- Partners provide customized service that are in the best interest of our clients, execute on clients' business objectives, and leverage the full resources of our firm.
- Partners actively engage in business development and bring strategic relationships and profitable engagements to the firm.
- Partners are responsible to each other. They engage collaboratively in both client engagements and within the firm's operations, and demonstrate the highest levels of professional and respectful behavior.

### Background and Requirements

Partners have a track record of success and have held C-suite level roles generally across several industries. We seek candidates who have a passion for their area of expertise and a strong desire to bring their experience to bear in challenging client engagements. Our Partners are responsible for business development. We therefore require experience across the full cycle of the business development process, from generating opportunities and new relationships to closing engagements.

Our unique, integrated delivery model requires Partners who consistently bring a supportive and collaborative approach and mindset to their work. Prior experience in consulting or professional services is highly desirable.

Experience with middle market companies is preferred, particularly in the following industries: Manufacturing, Life Sciences, Retail/Consumer, Industrial, Healthcare Services, Technology Hardware and Software, Medical Device, Business Services, and Private Equity. Completion of a graduate level program is also preferred.

Successful Partners share our belief that working for our clients is a privilege, not a right, a privilege we must earn each and every day. We provide every client with the respect and care we expect from those to whom we have entrusted our business.

To be considered as an E.L.I. Partner, please forward your resume to [eliadmin@eliadvisors.com](mailto:eliadmin@eliadvisors.com).